



FASTENER POLAND®

6th International
Trade Fair for Fastener
and Fixing Technology

18th-19th October 2023
Krakow, Poland

take part >>


Targi
w Krakowie


KRAKOW



We invite you to read the latest edition of the FASTENER POLAND® Trade Fair guide. In it you will find another portion of industry information about the products presented during the October edition, as well as practical information. We also recommend an interesting interview with Tomasz Kajstura – commercial director of EUROBOLT, which will tell you the secrets of selling fasteners for renewable energy – currently a dynamically developing sector of the Polish economy.





INTERVIEW



BOOTH D40

Eurobolt Industry is a company specializing in comprehensive supply of fasteners to enterprises. Mr. Tomasz Kajstura – Commercial Director of the company talks about the prospects for the development of sales of fasteners to the energy, electrical engineering and renewable energy sectors, as well as the requirements for suppliers.

KI: A novelty of this year's edition of the FASTENER POLAND® Trade Fair will be the fastener zone for the energy, electrical engineering and renewable energy sectors. You have products of this type in your offer. How do you assess the development of this sector and its benefits for Polish fasteners suppliers?

TK: Indeed, this sector is developing very dynamically. Such a situation always creates an opportunity for development, but it should be remembered that this is a very demanding industry. I mean here not only the quality of products, but also formal requirements related to technical documentation. This to some extent excludes some potential suppliers. This is a fairly clear trend, which is why Eurobolt carefully selects suppliers to be able to meet all requirements in this area.

KI: You mentioned that the sector of renewable energy sources is very demanding in both technical and formal matters. Can you tell me more? What requirements must a supplier of fasteners meet for this market? How do they differ from the requirements of other industries?

TK: It is more about the requirements for manufacturers who must have appropriate approvals for the production of elements used in this type of constructions and installations. In this regard, Eurobolt represents several European companies, including Polish ones, whose products can be used in Poland, Europe or the United States. They are also used by large global concerns investing in Poland.

KI: 2022 was a difficult year for our economy. However, the latest CSO reports indicate an increase in Polish industrial production. How does the fastener industry find itself in this situation and what plans does it have for the future?

TK: The last few months have been characterized by great dynamics. The prices of raw materials, which shot up in response to Russia's aggression, allowed companies in particular to show good results. We are currently observing a reverse price trend, which will have a negative impact on these results. I expect increasingly difficult market conditions. Planning for the future has become a highly speculative activity and I think that the flexibility and responsiveness of our company gives us a strong competitive advantage.

KI: As one of the largest fastener wholesalers on the Polish market, you have a comprehensive offer for many industries. Which sectors of industry and construction are developing the best and using the most fasteners at the moment?

TK: I do not feel entitled to indicate specific sectors that are developing the fastest. I think that in most industries there are leaders who are growing dynamically and companies struggling to make ends meet. The division runs across the board and is more a reflection of the competence of the managers. At the beginning, we talked about the dynamic development of the industry in the broadly understood new energy sector, but there are also a few examples of companies from industries doomed to extinction which are functioning very well and it is a great satisfaction to work with them.

KI: What new objectives does EUROBOLT set for itself in the near future?

TK: It's hard to talk about new goals here. From the beginning, we have been consistently implementing our strategy, which provides us with constant growth understood not only as a financial result, but also as market share and brand building. From the beginning, in Eurobolt, we focused on the most demanding customers and providing them with what they need in the most effective way possible. We are not a typical wholesaler of standard screw products. We are known in Poland, but also in Europe, for a very wide range and the possibility of ordering items specially produced for our customers. Continuous expansion of this demanding group of customers is our main goal.

KI: What new products from your offer will you present at this year's FASTENER POLAND® Trade Fair?

TK: In addition to standard items, we clearly focus on four product groups. They are fasteners for construction. In this regard, we are a distributor of such companies as Śrubena and their SB, HV and Lindapter sets (special fasteners for steel structures), of which we are the exclusive representative in Poland. The second group are connectors for photovoltaic systems, which, as we have already mentioned, are developing very dynamically. Another industry for which we have a wide offer are bolts for flange connections, which we also offer in inch dimensions from materials compliant with ANSI standards. And, of course, a whole range of products manufactured to customers' orders from special steels or in high property classes. We have long been one of the leaders when it comes to hot-dip galvanized screws. We will show these and many other things in Krakow. It is difficult to list them all, so we invite you to our stand.

Interviewed by Krzysztof Imiołczyk - Deputy Project Manager of FASTENER POLAND® Trade Fair at Targi w Krakowie Ltd.



EXHIBITORS' PRESENTATIONS

ARMA BAGLANTI SISTEMLERİ SAN VE TİC AS

BOOTH D55



Manufactures hose and pipe clamps, locking clamps, ear clamps, metal clips, screw clips, cage nuts, U nuts, special metal fasteners, metal stampings, metal brackets and plastic fasteners for automotive, white goods and other industrial applications.

DIN 3016 retaining clamps – these rubber lined clamps can be used for fixing hydraulic pipes, hoses and cables especially in application areas of hose clamps and pipe clamps. There is a reinforced band over the fixing hole and it prevents the clamp from tearing on heavy duty applications. The main material can be hot-dip galvanized steel, stainless steel.

C.M.M. srl

BOOTH D66

Specializes in cold and hot forming tools, in particular in precision dies and punches for the automotive, aerospace, electrical, construction, defense and sheet metal stamping and cutting industries.

STAMPS – the production of the highest quality steel and carbide punches covers a wide range of shapes and applications. The combination of specific machining, grinding and polishing processes results in punches with highly complex geometries, such as eccentric shapes and high tolerance levels.



[see list of exhibitors >>](#)



Leading distributor and supplier of advanced connections in the industry.

Snail clamp – universal snail clamp designed for quick and easy fastening of hoses, pipes, wires or cables. It is used both in agriculture and in industry or horticulture and many other industries. Appropriately placed perforations allow the band to be precisely adjusted to the size of the bundle. Clamps are made of galvanized, stainless or acid-resistant steel.

Producer of stamped and bended fasteners.

The company are able to construct, develop and maintain the tooling for its presses. The assortment are cage nuts, clips for screws and shafts, crown washers, retainers and drawing parts. The application sectors are mainly: Automotive, mechanical appliance, IT (Rack 19 system), household appliance and fasteners distributors.



Manufacturers and stockists of standard and on drawing fasteners with a big inventory and extreme flexibility.

Threaded bars – used with nuts and washers, to join or bring two drilled objects close together or drowned in concrete or chemical anchors, to provide the starting point of construction for carpentry structures. Available in various lengths and dimensions or according to the customer's design. Made in a wide range of materials (steel, stainless steel, special alloys, brass, titanium, aluminum).

Nominit AB

Swedish company, whose production process is cold forming.

Produced in common materials such as steel, aluminium, copper, brass, stainless steel and some acid proof steel. Mainly used in general, automotive, and construction industry. Cold forming is a very cost effective process, it's rapid with high material usage. Wire is also cheaper than a sheet or a bar.

BOOTH D35



NORD-LOCK Poland Sp. z o.o.

BOOTH D11



Nord-Lock Group is a global leader in bolted solutions.

EXPANDER SYSTEM TECHNOLOGY – lug wear is a common problem with all machinery. Repairs involve a costly, time-consuming process with significant downtime and must be repeated several times over a machine's life. With the Expander System, the repair can be carried out directly in the worn mountings without welding and line boring – a permanent solution to lug wear.

Olfor Sp. z o.o.

BOOTH D15

The Olfor company is a manufacturer of blind rivets specializing in colored rivets.

Their production capacity reaches 60 million pieces per year, in 250 colors, in three gloss levels. Fast production deadlines allow for the implementation of any sudden order. In addition, they offer other items for riveting, such as standard blind rivets, structural blind rivets and all sizes of blind rivet nuts. For riveting elements, they also have their own line of tools of our RivOl brand.



RAKSTAL II s.c. BARBARA, PIOTR KOZUB

BOOTH D24



RAKSTAL II S.C is a representative of the company TOX - DÜBEL - TECHNIK GmbH is a leading German manufacturer of fixings for the building industry.

Parallel expansion plug BIZEPS - designed for use in lightweight perforated materials - slotted hollow blocks, chequer bricks (MAX, POROTHERM, etc.). These fixings can also be used in solid materials (concrete, solid bricks) outdoors, as they are made from 100% nylon (polyamide). Metric screws M6 and M8 can be used for fixings of 10 and 12 mm diameter.

SERTEL VIDA METAL A.Ş

BOOTH D44

Leading nails, screws, baling wire manufacturer in Europe and international distributor of quality products for construction professionals.

Heavy Duty Wood Screws, Chipboard screws, Drywall Screws, Self-Tapping, Self-Drilling Screws, Collated Screws, Concrete/Hammer Screws, Roofing Screws, Collated and Bulk Nails, Baling Wire, Bolts & Nuts are just a portion of high quality products for construction Professionals that Sertel Vida Metal offers.





Manufacturer of tools for the production of fasteners, made on the basis of the supplied drawing documentation.

The production range includes die case, bush for punch, punch case, round insert, head dies, punches, machine parts and many other tools, which use is necessary in the production of screws, bolts, etc. The offer also includes the provision of services for performing individual operations, such as turning, milling, heat treatment and grinding.

One of the largest suppliers of all types of hose clamps and clamps.

SST Line snail band - 9mm/12mm - in accordance with the European standard DIN 3017. Hose clamp for connecting hoses in the automotive, food, chemical and shipbuilding industries. The special design of the band ensures high strength and tightness of the connection, the short body ensures optimal pressure around the entire circumference, the rolled corners protect the hoses.





The TESTLAB company is a leader in designing and equipping laboratories on the Polish market.

Our expertise: selection of appropriate equipment for the type of research and materials, strength tests of metals, springs, bolts, screws, rivets, rods, joints, sheets, wire etc., preparation of the initial budget for the project, tailoring the offer to highly specialized requirements, ensuring delivery and installation of equipment, theoretical and hands-on training (software/hardware), obtaining PCA certificate.

DSU Company-group came from a Hungarian family undertaking onto existence, with that aim to produce fasteners for the automotive, assembling and building industry, adequately for the highest qualitative requirements.

Turned Parts – production of small to medium and large series machined parts at machining centers and on „Swiss-type” lathe machines with automatic fiber feeder. Their machining technologies also include wire and block soldering as well as various grinding processes.



how to become an Exhibitor >>

HOTEL



When planning a visit to EXPO Krakow, we recommend that you familiarize yourself with the offer of the NOVOTEL KRAKOW CITY WEST Hotel:

- 15 minutes from Kraków Airport,
- 3.5 km from the Old Town.

It offers excellent conditions for both work and leisure:

- large rooms, approx. 30 sq m each,
 - spacious car park,
- free swimming pool for guests.

Contact our hotel reservations department to get the best deal and book your accommodation.

Hotel Reservation Department:

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hotel offer >>



PRACTICAL INFORMATION

Organizer:

Targi w Krakowie Ltd.
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Venue:

International Exhibition and
Convention Centre EXPO Krakow
9 Galicyjska Street
31-586 Krakow, Poland
www.expokrakow.com/en

Opening hours:

18 October 2023 – 9:30 a.m.-4:30 p.m.
19 October 2023 – 9:30 a.m.-3:30 p.m.

Tickets:

Admission to the fair is free for industry
visitors after online registration.
Normal ticket (no registration or marketing
consents required) – 60 PLN

[visitors registration >>](#)

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[practical information >>](#)



PATRONAGE

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